

**FY-2018 MHDC Application Workshop**  
**Thursday, January 18, 2018**

**Location:** Stoney Creek Hotel & Conference Center  
**Address:** 18011 Bass Pro Drive  
Independence, MO 64055  
(816) 908-9600

**Agenda**

**Time:** **8:45 a.m. to 5:00 p.m.**

8:45 - 9:00 Registration

9:00 - 9:10 Welcome and Opening Remarks - Frank Quagraine

9:10 - 9:35 Asset Mgmt. Review/Compliance - Scott Hanak

9:35 - 10:20 Veterans Housing - Jennifer Schmidt  
Independence Enabling Housing Units – Jennifer Schmidt  
- Karen Burnell-Ruff – Guest Speaker from SCIL

10:20 - 10:30 **Break**

10:30 - 10:45 Non-Profit Material Participation – Anne Powell

10:45 - 10:55 Fair Housing – Legal Department

10:55 - 11:15 MBE/WBE/Section 3 Requirements - Sheryl Butler

11:15 - 11:45 Special Needs - Sarah Parsons/ Remona Miller

11:45 - 12:00 Market Study Guidelines / Reports - Mark Boettcher

12:00 - 1:30 **Lunch - On your own**

**Afternoon Sessions**

1:30 - 2:00 National Housing Trust Fund Program – Alissa Ice

2:00 - 2:30 Utility Energy Efficiency Rebate Programs – Erik Berg  
- Mr. Newport, Ms. Wallis, & Mr. Dean: Speakers from utility companies

2:30 - 3:30 FY-2018 QAP & Dev. Guide Highlights – Gus Metz / Karen Justice

3:30 - 3:40 **Break**

3:40 - 4:50  
- Application Checklist Items – Tina Clubine  
- Application Underwriting Process - Gus Metz  
- MHDC Financing Guidelines – Katie Jeter-Boldt  
- 2018 Underwriting Outlook - Frank Quagraine

4:50 - 5:00 Questions/Networking

**Note:** For more information and registration, please go to [mhdc.com](http://mhdc.com) under Special Notices.